

## **AND AFFILIATES**

COMBINED FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Pine Street Inn, Inc. and Affiliates:

### **Report on the Combined Financial Statements**

We have audited the accompanying combined financial statements of Pine Street Inn, Inc. (a Massachusetts corporation, not for profit) and Affiliates, which comprise the combined statements of financial position as of June 30, 2015 and 2014, and the related combined statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the combined financial statements.

## Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Pine Street Inn, Inc. and Affiliates as of June 30, 2015 and 2014, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Deparder, Clorison, Vinning & Co., D.C.
Boston, Massachusetts
November 4, 2015

# COMBINED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2015 AND 2014

<u>ASSETS</u>	<u>2015</u>	<u>2014</u>
CURRENT ASSETS: Cash and cash equivalents Current portion of assets limited as to use (Note 4)	\$ 12,741,714 214,477	\$ 9,609,756 194,525
Accounts receivable, net of allowance for doubtful accounts of \$116,898 and \$135,011 at June 30, 2015 and 2014, respectively (Note 15)  Current portion of contributions receivable, net of allowance for doubtful accounts of	4,216,341	4,636,272
\$52,775 and \$49,845 as of June 30, 2015 and 2014, respectively (Note 16) Short-term investments (Note 6)	1,051,672	2,041,206 1,953,779
Prepaid expenses and other assets Due from related party (Note 7)	735,949 557,436	712,803
Total current assets	19,517,589	19,148,341
INVESTMENTS (Note 6)	25,415,767	25,977,379
PROPERTY, PLANT AND EQUIPMENT, net (Note 5)	37,129,186	38,217,511
CONTRIBUTIONS RECEIVABLE, net of current portion and allowance for doubtful accounts of \$30,000 as of June 30, 2015 (Note 16)	812,079	1,134,326
ASSETS LIMITED AS TO USE, net of current portion (Note 4)	1,478,180	1,478,050
OTHER ASSETS (Note 11)	436,598	531,988
Total assets	\$ 84,789,399	\$ 86,487,595
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Current portion of notes payable (Note 8) Current portion of other debt (Note 9) Accounts payable Accrued expenses and other liabilities (Note 11)	\$ 517,208 217,002 1,289,322 3,626,703	\$ 537,897 217,002 1,657,198 3,560,793
Total current liabilities	5,650,235	5,972,890
NOTES PAYABLE, net of current portion (Note 8)	4,438,102	5,273,145
OTHER DEBT, net of current portion (Note 9)	16,093,444	17,382,424
Total liabilities	26,181,781	28,628,459
COMMITMENTS AND CONTINGENCIES (Notes 10 and 17)		
NET ASSETS: Unrestricted:		
Available for operations Board designated (Note 12)	19,044,932	19,101,866
Net investment in plant	10,295,000 14,006,492	10,236,000 12,328,929
Total unrestricted	43,346,424	41,666,795
Temporarily restricted (Note 13) Permanently restricted (Note 14)	12,349,147	13,428,084
	2,912,047	2,764,257
Total net assets	58,607,618	57,859,136
Total liabilities and net assets	\$ 84,789,399	\$ 86,487,595

# COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	2015			2014				
		TEMPORARILY	PERMANENTLY			TEMPORARILY	PERMANENTLY	
OPERATING REVENUES:	UNRESTRICTED	RESTRICTED	RESTRICTED	<u>TOTAL</u>	UNRESTRICTED	RESTRICTED	RESTRICTED	<u>TOTAL</u>
Contract revenue (Note 15)	\$ 27,734,996	\$ -	\$ -	Ф 07 704 000	f 00 700 047	•	•	
Contributions and grants	10,966,094	ъ - 707,293	<b>\$</b> -	\$ 27,734,996	\$ 26,793,647	\$ -	\$ -	\$ 26,793,647
Donated goods and services (Note 3)	4,763,380	707,293	-	11,673,387	8,177,151	3,993,271	-	12,170,422
Rental income and subsidies	3,351,454	-	-	4,763,380	4,746,783	-	-	4,746,783
Other revenue		-	-	3,351,454	3,396,490	-	-	3,396,490
Spending policy transfer (Note 6)	3,223,778	-	=	3,223,778	881,456	-	-	881,456
	1,003,800	(4.000.747)	-	1,003,800	926,415	-	-	926,415
Net assets released from program restrictions (Note 13)	1,203,717	(1,203,717)	-		1,563,736	(1,563,736)		-
Total operating revenues	52,247,219	(496,424)	·-	51,750,795	46,485,678	2,429,535	-	48,915,213
OPERATING EXPENSES:								
Emergency shelter	19,617,115	-	-	19,617,115	19,690,711	_	-	19,690,711
Permanent housing	17,210,565	_	-	17,210,565	15,661,798	_	-	15,661,798
Transitional housing and job training programs	3,705,656	-	-	3,705,656	4,236,648	_	-	4,236,648
Substance abuse treatment	1,221,318	-	-	1,221,318	1,372,067	_	-	1,372,067
General and administrative	6,611,119	-	-	6,611,119	6,478,778	_	-	6,478,778
Fundraising and development	2,468,184			2,468,184	2,526,866	_		2,526,866
Total operating expenses	50,833,957			50,833,957	49,966,868	<u> </u>		49,966,868
Changes in net assets from operations	1,413,262	(496,424)		916,838	(3,481,190)	2,429,535	_	(1,051,655)
NON-OPERATING ACTIVITY:								
Dividends and interest income (Note 6)	1,470,925	11,299	-	1,482,224	571,172	4.058	_	575,230
Capital contributions and grants	-	1,016,770	-	1,016,770	- · · · · · · · · · · · · · · · · · · ·	2,990,454	<u>-</u>	2,990,454
Donated equipment (Note 3)	226,467	 -	-	226,467	-	-,,	_	_,000,101
Endowment contributions (Note 14)	-	-	147,790	147,790	-	-	460,000	460,000
Net loss on disposal of property (Note 7)	(88,155)	-	· =	(88,155)	-	-	-	-
Spending policy transfer (Note 6)	(1,003,800)	-	-	(1,003,800)	(926,415)	-	-	(926,415)
Net realized and unrealized gains (losses) on	(, , ,			( ,,,	(,,			(0=0,110)
investments (Note 6)	(1,736,006)	(213,646)	-	(1,949,652)	2,525,401	260,467	-	2,785,868
Net assets released from capital restrictions (Note 13)	1,396,936	(1,396,936)	-		3,257,554	(3,257,554)	-	
Total non-operating activity	266,367	(582,513)	147,790	(168,356)	5,427,712	(2,575)	460,000	5,885,137
Changes in net assets	1,679,629	(1,078,937)	147,790	748,482	1,946,522	2,426,960	460,000	4,833,482
NET ASSETS, beginning of year	41,666,795	13,428,084	2,764,257	57,859,136	39,720,273	11,001,124	2,304,257	53,025,654
NET ASSETS, end of year	\$ 43,346,424	\$ 12,349,147	\$ 2,912,047	\$ 58,607,618	\$ 41,666,795	\$ 13,428,084	\$ 2,764,257	\$ 57,859,136

# COMBINED STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

		Р	ROGRAM SERVICES	<b>;</b>			SUPPORT SERVICES	6	
<u>2015</u>	EMERGENCY SHELTER	PERMANENT HOUSING	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS	SUBSTANCE ABUSE TREATMENT	TOTAL PROGRAM SERVICES	GENERAL AND ADMINIS- TRATIVE	FUNDRAISING AND DEVELOPMENT	TOTAL SUPPORT SERVICES	<u>TOTAL</u>
Salaries and wages Employee benefits and payroll taxes (Note 11)	\$ 8,487,303 1,840,795	\$ 6,338,359 1,498,747	\$ 2,488,936 430,812	\$ 676,658 155,533	\$ 17,991,256 3,925,887	\$ 3,119,960 784,031	\$ 1,203,885 286,018	\$ 4,323,845 1,070,049	\$ 22,315,101 4,995,936
Total personnel and related costs	10,328,098	7,837,106	2,919,748	832,191	21,917,143	3,903,991	1,489,903	5,393,894	27,311,037
Occupancy (Note 10)	3,662,568	5,240,433	56,981	3,247	8,963,229	207,803	-	207,803	9,171,032
Professional fees and contracted services	1,242,977	781,229	147,500	235,838	2,407,544	1,436,564	81,828	1,518,392	3,925,936
Food and supplies	2,516,198	571,038	225,231	19,429	3,331,896	91,095	104,281	195,376	3,527,272
Other	292,668	290,780	29,241	94,064	706,753	241,740	231,833	473,573	1,180,326
Postage, printing and telephone	70,743	323,067	33,202	3,058	430,070	140,915	540,743		
Transportation	185,083	245,752	92,164	9,198		,		681,658	1,111,728
					532,197	28,973	4,391	33,364	565,561
Equipment expenses (Note 10)	173,235	228,596	12,884	1,613	416,328	32,565	15,205	47,770	464,098
Clothing, linens and laundry	379,119	7,892	7,421	-	394,432	-	-	-	394,432
Interest	89,484	92,231	4,328		186,043	96,071	<u>-</u>	96,071	282,114
Total expenses before depreciation									
and amortization	18,940,173	15,618,124	3,528,700	1,198,638	39,285,635	6,179,717	2,468,184	8,647,901	47,933,536
Depreciation and amortization	676,942	1,592,441	176,956	22,680	2,469,019	431,402	-	431,402	2,900,421
Total expenses	\$ 19,617,115	\$ 17,210,565	\$ 3,705,656	\$ 1,221,318	\$ 41,754,654	\$ 6,611,119	\$ 2,468,184	\$ 9,079,303	\$ 50,833,957
		Р	ROGRAM SERVICES	}			SUPPORT SERVICES	3	
		Р		<b>)</b>			SUPPORT SERVICES	3	
		Р	TRANSITIONAL		TOTAL	GENERAL			
	EMERGENCY		TRANSITIONAL HOUSING AND	SUBSTANCE	TOTAL	GENERAL AND	FUNDRAISING	TOTAL	
<u>2014</u>	EMERGENCY SHELTER	PERMANENT HOUSING	TRANSITIONAL		TOTAL PROGRAM SERVICES	GENERAL			<u>TOTAL</u>
	SHELTER	PERMANENT HOUSING	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS	SUBSTANCE ABUSE TREATMENT	PROGRAM SERVICES	GENERAL AND ADMINIS- TRATIVE	FUNDRAISING AND DEVELOPMENT	TOTAL SUPPORT SERVICES	
Salaries and wages	<b>SHELTER</b> \$ 9,101,603	PERMANENT HOUSING \$ 5,981,490	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS \$ 2,637,545	SUBSTANCE ABUSE TREATMENT \$ 597,684	PROGRAM <u>SERVICES</u> \$ 18,318,322	GENERAL AND ADMINIS- TRATIVE \$ 3,204;215	FUNDRAISING AND DEVELOPMENT \$ 1,257,122	TOTAL SUPPORT SERVICES \$ 4,461,337	\$ 22,779,659
Salaries and wages Employee benefits and payroll taxes (Note 11)	\$HELTER \$ 9,101,603 1,943,073	PERMANENT HOUSING \$ 5,981,490 1,370,201	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS \$ 2,637,545 493,639	SUBSTANCE ABUSE TREATMENT \$ 597,684 133,281	PROGRAM SERVICES \$ 18,318,322 3,940,194	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466	\$ 22,779,659 4,981,660
Salaries and wages	<b>SHELTER</b> \$ 9,101,603	PERMANENT HOUSING \$ 5,981,490	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS \$ 2,637,545	SUBSTANCE ABUSE TREATMENT \$ 597,684	PROGRAM <u>SERVICES</u> \$ 18,318,322	GENERAL AND ADMINIS- TRATIVE \$ 3,204;215	FUNDRAISING AND DEVELOPMENT \$ 1,257,122	TOTAL SUPPORT SERVICES \$ 4,461,337	\$ 22,779,659
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs Occupancy (Note 10)	\$ 9,101,603 1,943,073 11,044,676 3,562,694	PERMANENT HOUSING \$ 5,981,490 1,370,201 7,351,691 4,476,731	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102	\$UBSTANCE ABUSE TREATMENT \$ 597,684 133,281 730,965 5,307	PROGRAM <u>SERVICES</u> \$ 18,318,322 <u>3,940,194</u> 22,258,516 8,356,834	GENERAL AND ADMINIS- TRATIVE \$ 3,204;215 750,195 3,954,410 179,091	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773	\$ 22,779,659 4,981,660 27,761,319 8,536,607
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902	PERMANENT HOUSING \$ 5,981,490 1,370,201 7,351,691 4,476,731 680,577	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	PROGRAM <u>SERVICES</u> \$ 18,318,322 <u>3,940,194</u> 22,258,516 8,356,834 2,021,502	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244	PERMANENT HOUSING \$ 5,981,490 1,370,201 7,351,691 4,476,731 680,577 459,100	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022	\$UBSTANCE ABUSE TREATMENT \$ 597,684 133,281 730,965 5,307 141,994 20,356	PROGRAM <u>SERVICES</u> \$ 18,318,322 <u>3,940,194</u> 22,258,516 8,356,834 2,021,502 3,122,722	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869 138,641	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902	PERMANENT HOUSING \$ 5,981,490 1,370,201 7,351,691 4,476,731 680,577	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029	\$UBSTANCE ABUSE TREATMENT \$ 597,684 133,281 730,965 5,307 141,994 20,356 459,028	PROGRAM <u>SERVICES</u> \$ 18,318,322 <u>3,940,194</u> 22,258,516 8,356,834 2,021,502	GENERAL AND ADMINIS- TRATIVE \$ 3,204;215 750,195 3,954,410 179,091 1,243,408 74,525 262,609	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244	PERMANENT HOUSING \$ 5,981,490 1,370,201 7,351,691 4,476,731 680,577 459,100	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022	\$UBSTANCE ABUSE TREATMENT \$ 597,684 133,281 730,965 5,307 141,994 20,356	PROGRAM <u>SERVICES</u> \$ 18,318,322 <u>3,940,194</u> 22,258,516 8,356,834 2,021,502 3,122,722	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869 138,641	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872	PERMANENT HOUSING  \$ 5,981,490 1,370,201  7,351,691  4,476,731 680,577 459,100 365,087 242,807	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703	\$ 3,204;215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869 138,641 271,299 482,629	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872 70,785 170,097	PERMANENT HOUSING  \$ 5,981,490 1,370,201  7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598 34,427	FUNDRAISING AND DEVELOPMENT  \$ 1,257,122 291,271 1,548,393  682 71,869 138,641 271,299 482,629 4,655	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227 39,082	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation Equipment expenses (Note 10)	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872 70,785 170,097 138,512	PERMANENT HOUSING  \$ 5,981,490 1,370,201  7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970 170,530	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450 24,854	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991 337,321	\$ 3,204;215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598	FUNDRAISING AND DEVELOPMENT \$ 1,257,122 291,271 1,548,393 682 71,869 138,641 271,299 482,629	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073 385,728
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation Equipment expenses (Note 10) Clothing, linens and laundry	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872 70,785 170,097 138,512 299,893	PERMANENT HOUSING  \$ 5,981,490 1,370,201 7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970 170,530 6,792	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450 24,854 15,931	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991 337,321 322,616	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598 34,427 39,709	FUNDRAISING AND DEVELOPMENT  \$ 1,257,122 291,271 1,548,393  682 71,869 138,641 271,299 482,629 4,655 8,698	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227 39,082 48,407	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073 385,728 322,616
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation Equipment expenses (Note 10) Clothing, linens and laundry Interest	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872 70,785 170,097 138,512	PERMANENT HOUSING  \$ 5,981,490 1,370,201  7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970 170,530	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450 24,854	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991 337,321	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598 34,427	FUNDRAISING AND DEVELOPMENT  \$ 1,257,122 291,271 1,548,393  682 71,869 138,641 271,299 482,629 4,655	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227 39,082	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073 385,728
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation Equipment expenses (Note 10) Clothing, linens and laundry	\$ 9,101,603 1,943,073 11,044,676 3,562,694 1,075,902 2,354,244 250,872 70,785 170,097 138,512 299,893	PERMANENT HOUSING  \$ 5,981,490 1,370,201 7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970 170,530 6,792	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450 24,854 15,931	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991 337,321 322,616	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598 34,427 39,709	FUNDRAISING AND DEVELOPMENT  \$ 1,257,122 291,271 1,548,393  682 71,869 138,641 271,299 482,629 4,655 8,698	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227 39,082 48,407	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073 385,728 322,616
Salaries and wages Employee benefits and payroll taxes (Note 11) Total personnel and related costs  Occupancy (Note 10) Professional fees and contracted services Food and supplies Other Postage, printing and telephone Transportation Equipment expenses (Note 10) Clothing, linens and laundry Interest Total expenses before depreciation	\$\frac{\sqrt{\text{SHELTER}}}{\sqrt{\text{9,101,603}}} \\ \begin{array}{c} 1,943,073 \\ \begin{array}{c} 11,044,676 \\ \begin{array}{c} 3,562,694 \\ \begin{array}{c} 1,075,902 \\ 2,354,244 \\ 250,872 \\ \begin{array}{c} 70,785 \\ \begin{array}{c} 170,097 \\ \begin{array}{c} 138,512 \\ 299,893 \\ \begin{array}{c} 96,035 \\ \end{array}	PERMANENT HOUSING  \$ 5,981,490 1,370,201  7,351,691  4,476,731 680,577 459,100 365,087 242,807 232,970 170,530 6,792 100,533	TRANSITIONAL HOUSING AND JOB TRAINING PROGRAMS  \$ 2,637,545 493,639 3,131,184  312,102 123,029 289,022 66,405 28,593 83,450 24,854 15,931 8,613	\$UBSTANCE ABUSE TREATMENT  \$ 597,684	\$18,318,322 3,940,194 22,258,516 8,356,834 2,021,502 3,122,722 1,141,392 344,703 494,991 337,321 322,616 205,181	GENERAL AND ADMINIS- TRATIVE \$ 3,204,215 750,195 3,954,410 179,091 1,243,408 74,525 262,609 141,598 34,427 39,709 103,045	FUNDRAISING AND DEVELOPMENT  \$ 1,257,122 291,271 1,548,393  682 71,869 138,641 271,299 482,629 4,655 8,698	TOTAL SUPPORT SERVICES \$ 4,461,337 1,041,466 5,502,803 179,773 1,315,277 213,166 533,908 624,227 39,082 48,407 - 103,045	\$ 22,779,659 4,981,660 27,761,319 8,536,607 3,336,779 3,335,888 1,675,300 968,930 534,073 385,728 322,616 308,226

# COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets	\$ 748,482	\$ 4,833,482
Adjustments to reconcile changes in net assets to net cash		
provided by operating activities:		
Depreciation and amortization	2 001 921	2 902 909
Bad debt	2,901,821 178,620	2,803,898 689,101
Net realized and unrealized (gains) losses on investments	1,949,652	
Loss on disposal of property, plant and equipment		(2,785,868)
Capital contributions and grants	26,478 (1,016,770)	14,404
Endowment contributions	,	(2,990,454)
	(147,790)	(460,000)
Changes in operating assets and liabilities:  Accounts receivable	000 744	(0.044.400)
	299,741	(2,644,463)
Contributions receivable	1,253,351	(53,312)
Prepaid expenses and other assets	(23,146)	(20,011)
Due from related party	(557,436)	-
Accounts payable	(508,448)	1,406,244
Accrued expenses and other liabilities	65,910	(148,985)
Net cash provided by operating activities	5,170,465	644,036
CASH FLOWS FROM INVESTING ACTIVITIES:		
Other assets	400 700	(50.400)
	128,739	(58,103)
Purchase of investments	(6,012,878)	(4,117,390)
Proceeds from sale of investments	6,578,617	3,661,899
Proceeds from sale of property, plant and equipment	1,411,700	- (7.440.045)
Purchase of property, plant and equipment	(4,388,411)	(7,419,245)
Net cash used in investing activities	(2,282,233)	(7,932,839)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Capital contributions and grants collected	1,016,770	2,190,454
Endowment contributions	147,790	460,000
Increase (decrease) in assets limited as to use		
Financing fees	(20,082)	837,312
Principal payments on notes payable	(45,020)	- (4.400.220)
	(1,871,818)	(1,429,330)
Proceeds from notes payable and other debt	1,016,086	2,752,950
Net cash provided by financing activities	243,726	4,811,386
NET CHANGE IN CASH AND CASH EQUIVALENTS	3,131,958	(2,477,417)
CASH AND CASH EQUIVALENTS, beginning of year	9,609,756	12,087,173
, ,		
CASH AND CASH EQUIVALENTS, end of year	\$ 12,741,714	\$ 9,609,756
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest	\$ 282,114	\$ 308,226
F (4. 11/4) 400	Ψ <u>LUL, 117</u>	Ψ 000,220
Noncash investing and financing activities:		
Long-term debt transferred	\$ 1,288,980	\$
Property, plant and equipment financed through accounts payable	\$ 140,572	\$ 707,257
, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,	7 / 10,012	<del>+</del> 101,201
Unrealized gains (losses) on investments	\$ (2,328,116)	\$ 2,346,455

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 1. NATURE OF ORGANIZATION

Pine Street Inn, Inc. (the Inn) is a Massachusetts not-for-profit corporation established to provide shelter, food, clinical, counseling, and transitional services for homeless and disadvantaged men and women within the City of Boston and surrounding communities. The Inn also provides housing options which are accessible and affordable to homeless men and women, mentally challenged adults, and individuals living with the HIV virus.

The following two legal entities are wholly-owned by the Inn and are included in the Inn's operations in the accompanying combined financial statements:

- 18-20 Parker Hill Avenue LLC is a Massachusetts limited liability corporation, which was organized to develop nineteen affordable housing units on Parker Hill Avenue in Boston, Massachusetts. The project was completed and occupancy began in fiscal year 2008.
- 1734 Washington Street Limited Partnership is a Massachusetts limited partnership, which was originally organized to develop thirty-three affordable housing units on Washington Street in Boston, Massachusetts. Since 1988, the Inn has been the sole stockholder of a corporation, which was the General Partner in this real estate limited partnership. This General Partner investment consisted of a one percent equity interest in the limited partnership. The Inn became the sole investor of 1734 Washington Street Limited Partnership when it acquired the interests of the investor limited partners on March 31, 2006 (see Note 17).

Pine Street Inn Housing, Inc. (Housing) is a Massachusetts not-for-profit corporation, which was organized to provide elderly and disabled persons with housing facilities and services at the Inn's Richard Ring House at Woodward Park in Boston, Massachusetts. Section 811 funding was provided to Housing by the U.S. Department of Housing and Urban Development (HUD) for the development of a twelve-unit housing facility for mentally challenged individuals. The Board of Directors of Housing consists of directors and senior managers of the Inn.

Pine Street Housing II, Inc. (Housing II) is a Massachusetts not-for-profit corporation, which was organized to develop housing units on Geneva Avenue in Boston, Massachusetts. Section 202 funding was provided by HUD for the development of a ten-unit housing facility for elderly persons. The Board of Directors of Housing II consists of directors and senior managers of the Inn.

#### NOTE 2. NONPROFIT STATUS

The Inn, Housing and Housing II are exempt from Federal income taxes as organizations (not private foundations) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). The Inn, Housing and Housing II are also exempt from state income taxes. Donors may deduct contributions made to the Inn, Housing and Housing II within IRC requirements.

Certain rental income and other activities of the Inn are subject to Federal and state income taxes under Unrelated Business Taxable Income (UBTI) regulations. The Inn did not incur any tax expense related to these activities for the years ended June 30, 2015 and 2014. The Inn has Federal net operating loss carryforwards (NOLs) related to UBTI of \$3,452,586 and \$3,887,874 for the years ended June 30, 2015 and 2014, respectively. The Federal NOLs expire at various dates through 2034. The Inn has state NOLs related to UBTI of \$1,946,819 and \$2,382,107 for the years ended June 30, 2015 and 2014, respectively. The state NOLs expire at various dates through 2034. A deferred tax asset has not been recorded as the realization of the NOLs is uncertain.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 3. SIGNIFICANT ACCOUNTING POLICIES

The Inn, Housing and Housing II's combined financial statements are prepared in accordance with generally accepted accounting standards and principles established by the Financial Accounting Standards Board (FASB). References to U.S. GAAP in these notes are to the FASB Accounting Standards Codification (ASC).

**Basis of Combination:** The combined financial statements include the net assets of the Inn, Housing and Housing II (collectively, the Organization). All significant intercompany accounts have been eliminated in combination.

**Estimates:** The preparation of combined financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounting for Uncertainty in Income Taxes: The Organization accounts for uncertainty in income taxes in accordance with ASC Topic, *Income Taxes*. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the combined financial statements regarding a tax position taken or expected to be taken in a tax return. The Organization has determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the combined financial statements at June 30, 2015 and 2014. The Organization's tax and information returns are subject to examination by the Federal and state jurisdictions and generally remain open for the most recent three years.

## Classification and Reporting of Net Assets:

**Unrestricted Net Assets** represent those net resources that bear no donor-imposed restrictions and are generally available for use by the Organization. Unrestricted net assets include the following:

**Available for Operations** represent funds available to carry on the operations of the Organization.

**Board Designated** represent funds that have been designated by the Organization's Board of Directors for future use (see Note 12).

**Net Investment in Plant** represent funds used in activities relating to the Organization's property, plant and equipment, net of related debt.

**Temporarily Restricted Net Assets** represent contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations (see Note 13).

Temporarily restricted net assets also include, under Massachusetts law, cumulative appreciation and reinvested gains on permanently restricted funds that are subject to prudent appropriation by the Board of Directors in accordance with provisions of Massachusetts law.

**Permanently Restricted Net Assets** represent contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization (see Note 14).

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents: Cash and cash equivalents include cash on hand, demand deposits and highly liquid investments. For the purpose of the combined statements of cash flows, money market funds included in investments are not included in cash and cash equivalents. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

**Property, Plant and Equipment and Depreciation:** Purchased property, plant and equipment are recorded at cost. Donated property, plant and equipment are recorded at fair value at the time of donation.

Depreciation and amortization (including depreciation of assets recorded under capital leases) are computed using the straight-line method over the following estimated useful lives:

	<u>Years</u>
Buildings	40
Building improvements	20
Leasehold improvements	Greater of 5 years
	or life of the lease
Furniture and fixtures	3 – 7
Machinery and equipment	10
Computer equipment and software	3 – 5
Motor vehicles	3 – 5

Expenditures for major renewals and improvements of property, plant and equipment are capitalized, while expenditures for maintenance and repairs are expensed as incurred.

**Fair Value Measurements:** The Organization follows the accounting and disclosure standards pertaining to ASC Topic, *Fair Value Measurements*, for qualifying assets and liabilities. Fair value is defined as the price that the Organization would receive upon selling an asset or pay to settle a liability in an orderly transaction between market participants.

The Organization uses a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. This hierarchy is broken down into three levels based on inputs that market participants would use in valuing the financial instruments based on market data obtained from sources independent of the Organization. Inputs refer broadly to the assumptions that market participants would use in pricing the financial instrument, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the financial instrument developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair Value Measurements (Continued):

The three-tier hierarchy of inputs is summarized in the three broad levels as follows:

- Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets at the measurement date.
- Level 2 Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs that are unobservable and which require significant judgment or estimation.

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

**Investments**: The Board of Directors has established policies governing long-term investments, which are held within several investment accounts, based on the purposes for those investment accounts and their earnings. Investments are recorded at fair value.

Investments are allocated among the unrestricted, temporarily and permanently restricted net asset classes in the accompanying combined financial statements according to the absence or presence of donor restrictions. Investments are classified as current and non-current based upon management's intent.

The Organization follows a "prudent person" standard in managing the relationship between risk and return in the deployment and diversification of the investment portfolio. The Organization views risk as the likelihood of permanent loss of capital as distinct from the volatility in investment value or return. Allocation decisions emphasize absolute return over the long-term, while taking prudent risks.

Investment return consists of dividends and interest income and realized and unrealized gains and losses. Dividends are recorded on the ex-dividend date and interest income is recorded as earned. Realized gains and losses on investment transactions are recorded based on the first-in, first-out (FIFO) cost method. Unrealized gains and losses are based on fair value changes.

Massachusetts state law allows the Organization to appropriate as much of the net appreciation as is prudent considering the Organization's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions.

**Contributions Receivable:** Contributions receivable consists of contributions committed to program operations and acquisition of capital (see Note 16).

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition and Funding: Contract revenue is recorded over the contract period as services are provided. The programs of the Organization are principally supported by contracts negotiated with agencies of the Commonwealth of Massachusetts. Therefore, the Organization is subject to the regulations and rate formulae of the Massachusetts Executive Office for Administration and Finance. Revenue is recorded at the rates approved under the negotiated contracts as certified by the Massachusetts Operational Services Division. Excess of revenue over expenses from programs supported by the Commonwealth of Massachusetts, up to certain defined limits, can be utilized by the Organization for expenditures in accordance with its exempt purposes, provided such expenditures are reimbursable under the Operational Services Division's regulations. Amounts in excess of these limits are subject to negotiated use or potential recoupment and would be reported as liabilities.

Other revenue primarily includes the Organization's social enterprise income, which is recorded as services are delivered, and developer fees related to Beals Street (see Note 7), which are recorded as project milestones are achieved.

Rental income is generated primarily from the rental of low-income housing units and is recorded when earned. The Organization also receives subsidies from certain governmental entities for providing low-income housing assistance for qualified tenants, which is recorded when earned.

In fiscal year 2014, the Organization experienced a flood at one of its housing program properties which caused significant damage. The Organization filed a claim with its insurance company to help both cover renovations and loss of business costs. The total claim outstanding which was included in accounts receivable in the accompanying combined statement of financial position as of June 30, 2014, was \$820,057. The proceeds from the insurance company were netted with the expenses incurred and were included in other expenses in the accompanying 2014 combined statement of functional expenses. During fiscal year 2015, the Organization reached a settlement with the insurance company related to the claim in the amount of \$684,552, of which \$100,000 is included in accounts receivable in the accompanying combined statement of financial position as of June 30, 2015. The balance of the claim not funded by the insurance company of \$135,505 is included in other expenses in the accompanying 2015 combined statement of functional expenses.

Gross patient service revenue is included in contract revenue in the accompanying combined statements of activities and changes in net assets and is recorded as earned at the full value of the services as determined by the Organization. Net patient service revenue reflects the amounts to be collected after provision for contractual allowances. Contractual allowances related to third-party pay sources are accrued on an estimated basis in the period the services are rendered. These contractual allowances are adjusted, as required, based on final settlement. The contractual allowances for the years ended June 30, 2015 and 2014, were approximately \$689,000 and \$670,000, respectively.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions of assets other than cash, including marketable securities, are recorded at their estimated fair value on the date of the gift.

Contributions to be received after one year are discounted using a risk free discount rate. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions on the contributions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgment of potential defaults. The determination includes such factors as prior collection history, type of contribution, and nature of fundraising activity.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Revenue Recognition and Funding: (Continued)

Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of temporarily restricted net assets, and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions. Contributions of property, plant and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the unrestricted net asset category. Contributions of cash or other assets to be used to acquire property, plant and equipment with donor stipulations are reported as revenues of the temporarily restricted net asset category; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

For certain contributions of cash or other assets to be used to acquire property that bear facility use restrictions, the restrictions are considered to be released at the time the facility use restrictions of such long-lived assets are met. When a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statements of activities and changes in net assets as net assets released from restrictions.

Donations of goods and services are reported as revenues and expenses of unrestricted net assets at the fair value of the goods and services received. Donations of goods and facilities to be used in program operations are reported as revenues and expenses of unrestricted net assets at the time the goods are received or facilities are used. During the fiscal year ended June 30, 2015, the Organization received donated equipment valued by the donor at \$226,467, which is included in property, plant and equipment and unrestricted net assets in the accompanying combined statement of financial position.

The value of these donated goods and services for the years ended June 30, 2015 and 2014, is:

	<u>2015</u>	<u>2014</u>
Facilities Food Volunteer services Clothing, linens and laundry Program support Equipment Health care services Miscellaneous	\$2,031,266 1,228,269 632,288 394,432 239,677 226,467 200,000 37,448	\$2,136,476 1,272,893 570,050 322,616 239,677 - 200,000 5,071
	<u>\$4,989,847</u>	<u>\$4,746,783</u>

**Allowance for Doubtful Accounts:** The Organization provides for losses using the allowance method. The allowance is based upon collection experience, contract terms and other circumstances which may affect the ability of the Organization to collect. When the Organization determines that a portion of its accounts receivable will not be collected, the receivable account is written off and a bad debt expense is recorded.

**Expense Allocation:** Expenses related directly to a program are attributed to that program, while other expenses are allocated based upon management's estimate of the percentage attributable to each program.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Subsequent Events:** Subsequent events have been evaluated through November 4, 2015, which is the date the combined financial statements were available to be issued.

#### NOTE 4. ASSETS LIMITED AS TO USE

The Organization maintains escrow accounts (cash accounts) that were established to serve as replacement and operating reserves in connection with certain mortgage notes or to meet collateral requirements on certain mortgage notes (see Note 8). The Organization also maintains tenant security deposits, which are segregated from its operating accounts. Total assets limited as to use at June 30, 2015 and 2014, were \$1,692,657 and \$1,672,575, respectively.

### NOTE 5. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following at June 30:

	<u>2015</u>	<u>2014</u>
Land	\$ 3,477,283	\$ 4,124,763
Buildings	26,193,755	28,150,756
Building and leasehold improvements	39,171,877	37,063,011
Furniture and fixtures	864,183	886,249
Machinery and equipment	5,266,015	4,712,794
Motor vehicles	857,999	852,968
Construction in process	1,505,855	889,017
	77,336,967	76,659,558
Less - accumulated depreciation and amortization	40,207,781	38,442,047
	\$37,129,186	\$38,217,511

There are restrictions imposed by lenders and grantors on the use and sale of certain land, buildings and building and leasehold improvements (see Notes 8 and 9).

Depreciation for the years ended June 30, 2015 and 2014, was \$2,890,150 and \$2,794,496, respectively. Construction in process is not depreciated until the assets are placed in service.

The Organization accounts for the carrying value of its property, plant and equipment in accordance with the requirements of *Impairment or Disposal of Long-Lived Assets*. As of June 30, 2015 and 2014, the Organization has not recognized any reduction in the carrying value of its property, plant and equipment in consideration of the requirement.

In December 2013, the Organization purchased a building located in Boston, Massachusetts for approximately \$1,643,000. As of June 30, 2015, the building was vacant as the Organization is still planning the renovations of the property. The renovations are expected to be completed in fiscal year 2016, at which point the property will be placed into service for program housing and depreciated. The property was included in property, plant and equipment in the accompanying combined statements of financial position.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 6. INVESTMENTS

Investments are presented in the accompanying combined financial statements at fair value. The following table presents the fair value measurements of the Organization's investments within the valuation framework as of June 30:

	L	evel 1
<u>Description</u>	<u>2015</u>	<u>2014</u>
Money market mutual funds	\$ 295,680	\$ 335,394
Equities: International mutual funds Domestic mutual funds Emerging market mutual funds	3,536,519 3,091,591 511,402	4,308,234
Fixed income: Domestic mutual funds Emerging market mutual funds	3,358,533 -	4,545,186 171,631
Hard asset funds Multi-strategy mutual fund  Less – current portion	660,418 13,961,624 25,415,767	14,350,518
Total	<u>\$25,415,767</u>	<u>\$25,977,379</u>

For the years ended June 30, 2015 and 2014, the Organization's investments included shares of a multistrategy mutual fund. The underlying investments provide the Organization with exposure to global equity and fixed income securities.

Investments are not insured and are subject to market fluctuations. All investment fair values have been provided by investment managers.

The following schedule summarizes the investment return and its classification in the accompanying combined statements of activities and changes in net assets for the years ended June 30:

	<u>2015</u>	<u>2014</u>
Dividends and interest income Net realized gains Net unrealized gains (losses)	\$ 1,482,224 378,464 (2,328,116)	\$ 575,230 439,413 2,346,455
Total investment return	(467,428)	3,361,098
Less - investment return designated for operations: Investment spending policy: 4.5% formula	1,003,800	926,415
Investment return net of investment spending policy	<u>\$(1,471,228</u> )	<u>\$2,434,683</u>

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 6. INVESTMENTS (Continued)

Annually in advance of an operating year, the Board of Directors determines the level of total investment return that will be used to support operations, which is referred to as the Investment Spending Policy. For the years ended June 30, 2015 and 2014, the amounts used to support operations were equal to 4.5% of the average fair value of the Inn's long-term investments for each of the previous twelve quarterly periods. During the years ended June 30, 2015 and 2014, the Organization appropriated for operations \$1,003,800 and \$926,415, respectively, of investment return. This amount is reflected as spending policy transfer in the accompanying combined statements of activities and changes in net assets for the years ended June 30, 2015 and 2014.

#### NOTE 7. RELATED PARTIES

The Inn is the administrative member and managing agent of 40 Upton Street LLC (Upton LLC), a Massachusetts limited liability company, that operates nineteen single-room occupancy units with eighteen units rented to low and moderate-income individuals and one resident manager's unit. Upton LLC's initial occupancy began in December 2011. The Inn made a capital contribution of \$10 and holds a 1% interest in the capital, Federal Low Income Housing Tax Credits (LIHTC), profits, and losses of Upton LLC. As the managing agent, the Inn receives a management fee of 5% of gross collections, not including prepaid rents, as defined in the agreement. For the years ended June 30, 2015 and 2014, management fees totaled \$8,781 and \$8,838, respectively.

The Inn is the managing member of 51-57 Beals Street Managing Member LLC (Beals MM LLC), a Massachusetts limited liability company, the purpose of which is to act as the managing member of and hold limited liability interests in 51-57 Beals Street LLC (Beals Street LLC). The Massachusetts low-income housing tax credits allotted to Beals MM LLC by Beals Street LLC are 100% allocated to the managing member. Management, operation and establishment of the policies of Beals MM LLC are vested exclusively in the managing member. The profits and losses of Beals MM LLC shall be allocated to the members in accordance with each of their membership interest.

During the fiscal year ended June 30, 2015, Beals MM LLC made a capital contribution of \$100 and holds a .0009% ownership in Beals Street LLC, a Massachusetts limited liability company, the purpose of which is to acquire and develop property located in Brookline, Massachusetts into housing for low-income individuals (the "Apartment Complex"). The property was purchased from the Inn in April 2015 for a gain of \$46,398 which is included in net loss on disposal of property on the accompanying combined statement of activities and changes in net assets. The Inn is the guarantor of the Apartment Complex. Per the Beals Street LLC operating agreement, Beals MM LLC and the Inn shall at all times maintain a combined net worth which satisfies the Designated Net Worth Requirements of \$2,000,000. In addition, subject to the provisions of the Operating Agreement, Beals MM LLC shall be allocated 1% of all operating profits, losses and tax credits.

In addition, the Inn is the developer of the Apartment Complex. The Inn has recorded developer fee income earned as of June 30, 2015, of \$186,623, which is included in due from related party and other revenue in the accompanying combined financial statements. Also to be funded by Beals Street LLC are previously expensed carrying costs related to the Apartment Complex in the amount of \$146,780, which are included in due from related party and other revenue in the accompanying combined financial statements. Predevelopment costs of \$224,033 for Beals Street LLC funded by the Inn are also in included in due from related party in the accompanying combined statement of financial position.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 8. NOTES PAYABLE

In August 2004, the Organization entered into a Bond Purchase and Guarantee Agreement with Massachusetts Development Finance Agency (MDFA) and Eastern Bank to obtain funds to repair and renovate several of its facilities. On August 12, 2004, MDFA issued a \$5,000,000 Tax Exempt Revenue Bond, which was purchased by Eastern Bank.

The proceeds of the bond purchase were loaned to the Organization and the terms of the loan are included in a Loan and Trust Agreement (the Agreement) between the three parties. The loan bears interest at a fixed rate of 5.58% for the entire term and matures in August 2024. The Organization has pledged a portion of its investments as collateral for the loan. The market value of pledged investments on June 30, 2015 and 2014, was \$4,262,433 and \$4,607,909, respectively.

The Agreement requires the Organization to maintain one or more deposit accounts with an aggregate total of at least \$500,000 with Eastern Bank. These deposit accounts are included in assets limited as to use in the accompanying combined statements of financial position (see Note 4).

Notes payable consists of the following at June 30:

	<u>2015</u>	<u>2014</u>
Note payable to Eastern Bank, due in monthly interest and principal installments of \$34,847, with a fixed interest rate of 5.58%, maturing in August 2024. The note is secured through an assignment of certain investments owned by the Organization.	\$2,983,703	\$3,225,536
Secured commercial loan from Eastern Bank, due in monthly interest and principal installments of \$4,821, with a fixed interest rate of 4.62%, maturing January 2025. The loan is collateralized by real estate.	740,360	-
Various mortgage notes payable to Eastern Bank, due in monthly interest and principal installments ranging from \$481 to \$4,008, with fixed interest rates between 2% and 5%, maturing through November 2026. The notes are collateralized by real estate. During the fiscal year ended June 30, 2015, three mortgage notes payable with outstanding balances totaling \$66,983 were paid in full.	682,912	859,839
Vehicle capital lease obligations, due in monthly principal and interest installments ranging from \$548 to \$1,184, with interest rates of 3%, maturing through August 2019. The leases are collateralized by vehicles.	310,148	196,988
Various mortgage notes payable to City of Boston agencies, due in monthly interest and principal installments ranging from \$485 to \$1,401, with interest rates between 1% and 6%, maturing through February 2037. The notes are collateralized by real estate.	201,456	228,679

#### NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 8. NOTES PAYABLE (Continued)

	<u>2015</u>	<u>2014</u>
\$5,000,000 revolving line of credit from Eastern Bank, with a variable rate calculated monthly based on the thirty-day London Interbank Offered Rate (LIBOR), plus 140 basis points, 1.58%. Interest-only payable monthly until September 7, 2016 when line will convert to a commercial fixed rate loan with principal and interest payments due monthly. The line is collateralized by real estate.	36,731	
Note payable to Eastern Bank, with a fixed interest rate of 2.21% and interest-only payable monthly. The note payable was collateralized by real estate. During the fiscal year ended June 30, 2015, the note was paid in full from proceeds from the sale of the real estate.  Less - current portion	4,955,310 517,208	1,300,000 5,811,042 537,897
	<u>\$4,438,102</u>	<u>\$5,273,145</u>

Maturities of notes payable and future minimum lease payments under capital leases for the next five years are:

<u>Amount</u>
\$517,208
\$583,663
\$463,217
\$651,065
\$379,418

There were no violations of covenants that management believes would cause a default in any loan agreement.

#### NOTE 9. OTHER DEBT

Other debt consists of contingent loans from various organizations used to develop the Organization's housing and other projects. These loans generally are not required to be repaid unless the project fails to comply with use restrictions and other conditions as defined in the various loan agreements. It is the intention of the Board of Directors and the management of the Organization to comply with use restrictions and other conditions. Therefore, no interest has been accrued on these loans.

## NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 9. OTHER DEBT (Continued)

Other debt consists of the following at June 30:

	<u>2015</u>	<u>2014</u>
Various mortgage notes payable to Commonwealth of Massachusetts agencies, with 0% interest rates, maturing through November 2059. For certain mortgage notes payable, payments of principal and interest may be required in any year in which the Organization's cash receipts exceed between 105% to 115% of cash expenditures, as defined. These notes are collateralized by real estate. No principal or interest payments were required during the years ended June 30, 2015 and 2014.	\$ 8,563,285	\$ 8,563,285
Various mortgage notes payable to the Commonwealth of Massachusetts, the City of Boston and Town of Brookline for loans granted through HUD programs, with interest rates between 0% to 4%, maturing through June 2058. These notes are collateralized by real estate and no principal and interest payments are required until maturity. During 2015 a note payable in the amount of \$1,288,980 secured by property in Brookline was transferred to Beal Street LLC (see Note 7).	4,710,402	5,999,382
Various mortgage notes payable to City of Boston agencies, with interest rates between 0% and 3%, maturing through September 2105. These notes are collateralized by real estate and no principal and interest payments are required until maturity. During the fiscal year ended June 30, 2015, two mortgage notes payable with balances of \$92,502 and \$124,500, respectively, reached maturity. The City of Boston has been contacted and the Organization is awaiting instructions for their disposition.	2,536,759	2,536,759
Mortgage note payable to Trinity Church in the City of Boston, with interest of 0%, maturing in October 2036. This note is collateralized by real estate and no principal and interest payments are required until maturity.  Less - current portion	500,000 16,310,446 217,002	500,000 17,599,426 217,002
	<u>\$16,093,444</u>	<u>\$17,382,424</u>

As of June 30, 2015, the Organization has \$217,002 and \$222,635 of other debt that matures in fiscal years 2016 and 2019, respectively.

There were no violations of covenants which management believes would cause a default in any loan agreement.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### **NOTE 10. OPERATING LEASES**

The Organization leases apartments for its housing program, office and program space, program equipment, and office and network equipment under various operating leases expiring through June 2024. Lease expense for the years ended June 30, 2015 and 2014, was \$3,183,456 and \$2,927,244, respectively, and is included in both occupancy and equipment expenses in the accompanying combined statements of functional expenses.

The lease expense for the apartments provided in the Organization's housing program for the years ending June 30, 2015 and 2014, was \$2,442,749 and \$2,309,665, respectively.

One of these leases is a ninety-nine year ground lease with the City of Boston for the Organization's main facility that expires in May 2100. The annual lease expense is \$1, and the entire lease expense was prepaid at the inception of the lease. This lease has not been recorded as a capital lease due to the uncertainty of the building's value at lease inception.

Remaining minimum lease commitments existing under these leases are:

Years EndingJune 30,	<u>Amount</u>
2016	\$3,156,656
2017	\$ 799,006
2018	\$ 674,239
2019	\$ 568,991
2020	\$ 528,047
Thereafter	\$2,419,267

#### **NOTE 11. RETIREMENT PLAN**

The Inn has a contributory retirement plan pursuant to Section 403(b) (the 403(b) Plan) of the IRC covering substantially all full-time employees with one year of employment at December 31st. The Inn's funding policy is to contribute an amount to each eligible employee's account that is based upon the ratio of the employee's compensation to the compensation of all eligible employees and on the employee's years of service; however, funding is at the discretion of the Board of Directors. During fiscal years 2015 and 2014, the Inn incurred expenses of \$400,000 each year, as contributions to the 403(b) Plan. These amounts are included in employee benefits and payroll taxes in the accompanying combined statements of functional expenses. As of June 30, 2015 and 2014, \$600,000 was accrued and has been included in accrued expenses and other liabilities in the accompanying combined statements of financial position.

## NOTES TO COMBINED FINANCIAL STATEMENTS

## **NOTE 11. RETIREMENT PLAN (Continued)**

The Inn also has unqualified plans pursuant to Section 457 of the IRC. For the years ended June 30, 2015 and 2014, the Inn did not make contributions to these plans. One of the plans was transferred to another organization during fiscal year 2014, as it related to an employee who left the Inn. The assets of the 457 plans as of June 30, 2015 and 2014, were \$46,978 and \$45,946, respectively. These assets are included as other assets in the accompanying combined statements of financial position. The related liability is included in accrued expenses and other liabilities in the accompanying combined statements of financial position.

#### NOTE 12. BOARD DESIGNATED NET ASSETS

Board designations of unrestricted net assets include those anticipated for the future repair and replacement of existing plant and equipment assets, as well as the development of further permanent housing facilities, housing initiatives and program support.

The Organization has certain mortgages financed through government agencies that allow for the deferral of principal and interest until the debt matures. These mortgages also include provisions that allow the Organization to extend the debt payments for an additional term beyond maturity. The Organization is confident that, in all likelihood, the Organization will not be required to repay any interest associated with this debt; accordingly, no interest is accrued in the accompanying combined financial statements. Certain unrestricted resources have been designated to offset any potential obligation for interest.

The Board of Directors, in developing the operating budget for fiscal year 2014, voted to release \$1,000,000 of Board designated program support funds to support operations.

The Board of Directors has designated the following unrestricted net assets for the stated purposes as of June 30:

	<u>2015</u>	<u>2014</u>
Related to real estate Related to unrecorded accrued interest Related to program support	\$ 7,240,000 2,055,000 1,000,000	\$ 7,278,000 1,958,000 <u>1,000,000</u>
	<u>\$10,295,000</u>	\$10,236,000

## NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 13. TEMPORARILY RESTRICTED NET ASSETS

Following is a summary of temporary restrictions at June 30:

	<u>2015</u>	<u>2014</u>
Gifts and other unexpended revenue and gains restricted to: Acquisition and rehabilitation of buildings and equipment Facility use restrictions:	\$ 3,761,191	\$ 4,141,357
Homeless shelter expiring in 2016	274,391	274,391
Low income housing expiring in 2016	33,212	33,212
Low income housing expiring in 2018	500,000	500,000
Low income housing expiring in 2021	371,989	371,989
Low income housing expiring in 2037	503,200	503,200
Low income housing expiring in 2043	1,228,582	1,228,582
Program operations	5,171,456	5,659,690
Accumulated appreciation on permanently restricted	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
investments	505,126	715,663
	\$12,349,147	\$13,428,084

The sources of net assets released from temporary donor restrictions by incurring expenses to satisfy the restricted purposes or by occurrence of events specified by the donors or lenders were:

	<u>2015</u>	<u>2014</u>
Acquisition and rehabilitation of buildings and equipment Program operations	\$1,396,936 	\$3,257,554 
Total net assets released from restrictions	<u>\$2,600,653</u>	<u>\$4,821,290</u>

## NOTE 14. PERMANENTLY RESTRICTED NET ASSETS

Following is a summary of permanent restrictions at June 30:

	<u>2015</u>	<u>2014</u>
General support	\$2,121,007	\$2,121,007
Martha MacDowell Carpenter fund	496,790	450,000
Philip Worden housing support for elderly men	100,000	-
Estelle's Garden maintenance	100,000	100,000
Coughlin holiday fund	70,000	70,000
Richard Ring house	14,250	13,250
Sullivan holiday fund	<u>10,000</u>	10,000
Total permanently restricted net assets	\$2,912,047	\$2,764,257

#### NOTES TO COMBINED FINANCIAL STATEMENTS

## NOTE 14. PERMANENTLY RESTRICTED NET ASSETS (Continued)

Changes in endowment net assets by class for the years ended June 30, 2015 and 2014, are:

	Doi	nor Restricted	
	Temporarily Restricted	Permanently Restricted	<u>Total</u>
Endowment net assets, June 30, 2013	<u>\$ 481,418</u>	\$2,304,257	<u>\$2,785,675</u>
Contributions		460,000	460,000
Investment return: Investment income Net unrealized gains Net realized gains	4,058 221,672 38,795	- - -	4,058 221,672 38,795
Total investment return	264,525	-	264,525
Releases	(30,280)		(30,280)
Endowment net assets, June 30, 2014	715,663	2,764,257	3,479,920
Contributions		147,790	147,790
Investment return: Investment income Net realized gains Net unrealized losses	11,299 38,212 <u>(251,858</u> )	- - -	11,299 38,212 <u>(251,858</u> )
Total investment return	(202,347)		(202,347)
Releases	(8,190)	-	(8,190)
Endowment net assets, June 30, 2015	<u>\$ 505,126</u>	<u>\$2,912,047</u>	<u>\$3,417,173</u>

## **NOTE 15. CONCENTRATIONS**

The Organization received 31% and 33% of its total unrestricted operating revenues through contracts from the Commonwealth of Massachusetts, Department of Housing and Community Development for the years ended June 30, 2015 and 2014, respectively. Approximately 21% of accounts receivable was due from the City of Boston, Department of Neighborhood Development at June 30, 2015 and 2014. Approximately 38% of accounts receivable was due from the Commonwealth of Massachusetts, Department of Housing and Community Development for the year ended June 30, 2014.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### NOTE 16. CONTRIBUTIONS RECEIVABLE AND CONDITIONAL GRANTS

The Organization has contributions receivable due at June 30:

	<u>2015</u>	<u>2014</u>
Due in one year	\$1,104,447	\$2,091,051
Due in two years	742,379	668,220
Due in three to five years	99,700	466,106
•	1,946,526	3,225,377
Less - current portion	1,051,672	2,041,206
Less - allowance	82,775	49,845
	\$ 812,079	\$1,134,326

As of June 30, 2015 and 2014, contributions from two foundations represented approximately 36% and 39%, respectively, of the total contributions receivable.

#### **NOTE 17. CONTINGENCY**

As part of the acquisition of the 1734 Washington Street Limited Partnership in 2006, the Organization executed a residual receipt promissory note with each of the former investor limited partners. Through these notes, the Organization pledged, upon the sale of the real estate at 1734 Washington Street, to pay the previous limited partners \$216,882 and 100% of the proceeds from the sale of the real estate at 1734 Washington Street. If the sale of the real estate did not occur prior to the maturity date of the notes, the pledges were to be extinguished without subsequent payment of the pledged amounts. The notes matured on March 31, 2011, and the Organization is waiting for the release of the notes to dissolve the 1734 Washington Street Limited Partnership.

In the ordinary course of the Organization's business, the Organization is, from time-to-time, involved in disputes concerning employment of individuals with the Organization and/or litigation with outside parties. The Organization denies any wrongdoing in these cases and takes the appropriate legal steps in defense of these disputes. It is the Organization's opinion that any potential settlement would not be material to the accompanying combined financial statements.

#### **NOTE 18. PROPERTY LEASES**

The Organization leases a portion of its facility at 363 Albany Street, Boston, Massachusetts to three tenants. These leases expire through July 2024. The Organization leases its 8 Church Street property to a third-party, which expires in May 2016.

Rental revenue from the above leases for the years ended June 30, 2015 and 2014, was \$349,072 and \$345,691, respectively, and is included in other revenue in the accompanying combined statements of activities and changes in net assets.

## NOTES TO COMBINED FINANCIAL STATEMENTS

# NOTE 18. PROPERTY LEASES (Continued)

Future receipts under these leases for the next five years are:

Years Ending	<u>Amount</u>
2015	\$332,224
2016	\$334,326
2017	\$338,442
2018	\$367,964
2019	\$372,502

## **NOTE 19. RECLASSIFICATIONS**

Certain amounts in the fiscal year 2014 combined financial statements have been reclassified to conform with the fiscal year 2015 presentation.